

DIRECTOR OF OPERATIONS, PORT EVERGLADES

Broward County, FL





THE COMMUNITY

Bordering Southeast Florida's Atlantic coastline, Broward County is the seventeenth most populous county in the nation and the second largest in the State of Florida. Home to over 1.9 million people, Broward County is located between Palm Beach and Miami-Dade counties, forming the center of South Florida's largest metropolitan area in which 6.1 million people reside. Within the County's 1,224 square miles are 31 municipalities, the largest of which is the county seat, Fort Lauderdale. Nearly two-thirds of the County is part of the undeveloped Everglades conservation area. Broward County boasts more than 23 miles of pristine Atlantic coastline, and its beaches attract both the local population as well as tourists from around the world. With an average year-round temperature of 75.5 degrees, Broward County has a tropical climate and is a choice destination for over fourteen million visitors every year.

Broward County's warm climate, demographic diversity, robust and expanding economy, excellent schools, state-of-the-art healthcare, and advanced transportation system afford its residents an exceptional quality of life. Broward offers world-famous fine dining, theater, nightlife, and shopping venues, as well as an abundance of recreational activities like golf, deep sea fishing, boating and unlimited opportunities for fun on the beach. The state's second largest public school district is located in Broward County, providing excellent primary and secondary education. In addition, there are many prestigious local and regional colleges and universities offering excellent higher education opportunities.

The Fort Lauderdale-Hollywood International Airport is located in Broward, and most major cruise lines operate out of the Broward County Port Everglades facility. Among Broward's abundant retail shopping options is Sawgrass Mills, the largest one-story shopping mall in the United States. For the sports enthusiast, Broward is home to the NHL's Florida Panthers, while other major sports teams, like the Miami Heat, the Miami Marlins, and the Miami Dolphins, are just a short drive away.

THE COUNTY

The Broward County government was established under Charter in 1974 as a home rule government. The County has a strong Commission/Administrator form of government. The Board of Broward County Commissioners is composed of nine members, elected every two years for four-year staggered terms. Commissioners are voted to the position by their district in partisan elections. The Mayor and Vice-Mayor are Commission members annually elected by the Commission for one-year terms. The Commission appoints the County Administrator, the County Attorney, the County Auditor, and many other advisory and regulatory board members.

The County Administrator serves as the Chief Executive Officer and manages the County's seven operating departments: Aviation, Environmental Protection & Growth Management, Finance & Administrative Services, Human Services, Port Everglades, Public Works, and Transportation. The County has more than 6,000 employees and eight organized bargaining units. The County's overall budget is \$4.8 billion with a General Fund of \$1.3 billion.

PORT EVERGLADES

Located in the heart of Greater Fort Lauderdale and the City of Hollywood, FL, Port Everglades is the number three cruise port in the world. It is the number one, container port for exports in the state of Florida. Port Everglades is also the number one U.S. gateway for trade with Latin America and number five port in the U.S. for Foreign-Trade Zone exports, and is South Florida's main seaport for receiving petroleum products including, gasoline and jet fuel.

The Port Everglades Department is a self-supporting Enterprise Fund of Broward County government. It does not rely on local tax dollars for operations or capital improvements.

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The total value of economic activity at Port Everglades is approximately \$33.9 billion. And, more than 231,000 Florida jobs are impacted by the Port generating \$9.4 billion in wages, including 13,127 people who work for companies that provide direct services to Port Everglades.

The mission statement of the Port is: "Port Everglades is Florida's powerhouse global gateway. A respected leader in trade, travel and financial stability, we create economic and social value by working in partnership with world-class clients. We achieve advancements focusing on efficient facilities, trade and cruise expansion, jobs growth, safety, security and environmental stewardship for our customers, stakeholders and community."

The Port's total operating revenue for FY19 was \$170.7 million. For more information on Port Everglades, please visit: <http://www.porteverglades.net/about-us/>.

THE POSITION

The Director of Operations reports to the Deputy Port Director. The Operations Director is responsible for planning, directing, supervising and coordinating the activities of the Operations Division which includes the Harbormaster, Linehandler, Crane and Terminal Operations Sections. The Director meets with cruise and cargo tenants, governmental liaisons, and other Port divisions. Other duties include making budgetary decisions and preparing the departmental operating and capital budgets; and coordinating and tracking division budgets.

The position is open due to the retirement of the incumbent.

THE IDEAL CANDIDATE

The ideal candidate will have seaport management experience in a similar operation, preferably with a medium to large seaport. He/she must have excellent interpersonal and communication skills; be able to forge and maintain effective working relationships with tenants, government agencies and other Port and County divisions; provide guidance and oversight for the staff; and be able to gain the confidence of staff, customers and other divisions and County agencies. He/she will always be professional and represent the Port and Broward County government in a professional and businesslike manner. He/she will have the demonstrated ability and flexibility to successfully manage day to day Port operations through several ongoing Port expansion projects. The selected candidate will be committed to Port Everglades and its long-term mission and goals.

Top Priorities will include:

- Oversight of the Operations Division employees and ensure compliance with all policies and procedures.
- Facilitating the delivery, installation and management of several new container gantry cranes for the Southport berths.
- Facilitating ship traffic throughout several expansion projects including the Port dredging project and the Southport Turning Notch expansion and operation of the berths and dock space.
- Maintain a smooth and seamless working relationship with both the cruise and cargo customers of the Port as well as the stevedores, longshore labor, rail, logistics providers, Port and County staff.
- Complete implementation of a reorganization of Port maintenance responsibilities.

Skills and Abilities:

- Able to understand in depth complex- port operations both on the waterfront as well as land side. Excels at finding equitable solutions to conflicts and challenges and communicating them at all levels of staff and executives.
- Able to collaborate with Port divisions, tenants, cruise, cargo and the harbormaster on port issues.
- Able to manage multiple priorities during expansion activities.
- Able to understand complex issues and apply critical thinking and problem-solving skills to successfully resolve issues.

Education, Certifications and Experience:

Requires a bachelor's degree from an accredited college or university with major coursework in business administration, public administration, transportation management or logistics or field directly related to seaport operations.

Requires six (6) years high-level experience managing seaport operations including four (4) years of supervisory experience.

Preferences:

- Masters degree related to Maritime Transportation/ Logistics or similar
- Graduate from maritime academy, Coast Guard Academy, Naval Academy or similar

- Coast Guard License
- AAPA Professional Port Manager certification
- Direct experience managing the transportation of cargo, cruise passengers and/or petroleum
- Direct experience working with collective bargaining groups
- 4+ years experience managing contract negotiations
- 2+ years experience managing division level budgets
- 2+ years experience with container gantry crane operations management/maintenance
- 2+ years experience with seaport expansion and dredging projects

COMPENSATION AND BENEFITS

The annual salary range for this position is \$110,336.72 – \$176,096.75. The starting salary will be based upon the knowledge and experience of the individual selected. The State of Florida does not have a state income tax. The County's benefits include:

- **Florida Retirement System (FRS)** - Employees have the choice of two retirement plans: the traditional pension plan with eight years of vesting or the investment plan with one year of vesting.
- **Deferred Compensation** - The County offers a voluntary 457 plan offered through three providers: ICMA Retirement Corporation, Brighthouse Financial, and Nationwide Retirement Plans.
- **Flexible Spending Accounts** - Eligible health expenses and dependent care accounts.
- **Health Savings Accounts** - Newly benefit-eligible employees that elect either of the High Deductible Health Plans (HDHP) effective January 1, 2020, or later, will receive prorated funding for 2020 based on the month of eligibility.
- **Vacation and Sick Leave** - Leave is accrued biweekly for vacation and sick time; annualized at two weeks of vacation and 12 days of sick time; additionally, 40 hours of job basis leave is granted annually for exempt salaried employees.
- **Holidays** - Ten (10) holidays and two (2) personal days.
- **Insurance Coverage** - The County offers a variety of benefit plans that employees can purchase including Health, Dental, Vision, Long Term Disability, and Pre-paid Legal. The County subsidizes enrollment in Health and provides a waiver credit if applicable.
- **Life Insurance** - The County offers \$25,000 of group term life and AD&D Insurance. Employees can purchase additional life insurance for themselves and their dependents and spouse/domestic partner.
- **Additional Benefits** - Credit Union, Employee Development and Personal Income Protection Plans.

For additional information on benefits, please visit: www.broward.org/benefits.

HOW TO APPLY

Please apply **on-line** by **March 6, 2020** at www.allianceRC.com.

For questions and inquiries, please contact:

David McDonald or Sherrill Uyeda

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