

DIRECTOR, PORT EVERGLADES

Broward County, FL





THE COMMUNITY

Bordering Southeast Florida's Atlantic coastline, Broward County is the seventeenth most populous county in the nation and the second largest in the State of Florida. Home to over 1.9 million people, Broward County is located between Palm Beach and Miami-Dade counties, forming the center of South Florida's largest metropolitan area in which 6.1 million people reside. Within the County's 1,224 square miles are 31 municipalities, the largest of which is the county seat, Fort Lauderdale. Nearly two-thirds of the County is part of the undeveloped Everglades conservation area. Broward County boasts more than 23 miles of pristine Atlantic coastline, and its beaches attract both the local population as well as tourists from around the world. With an average year-round temperature of 75.5 degrees, Broward County has a tropical climate and is a choice destination for over fourteen million visitors every year.

Broward County's warm climate, demographic diversity, robust and expanding economy, excellent schools, state-of-the-art healthcare, and advanced transportation system afford its residents an exceptional quality of life. Broward offers world-famous fine dining, theater, nightlife, and shopping venues, as well as an abundance of recreational activities like golf, deep sea fishing, boating and unlimited opportunities for fun on the beach. The state's second largest public school district is located in Broward County, providing excellent primary and secondary education. In addition, there are many prestigious local and regional colleges and universities offering excellent higher education opportunities.

The Fort Lauderdale-Hollywood International Airport is located in Broward, and most major cruise lines operate out of the Broward County Port Everglades facility. Among Broward's abundant retail shopping options is Sawgrass Mills, the largest one-story shopping mall in the United States. For the sports enthusiast, Broward is home to the NHL's Florida Panthers, while other major sports teams, like the Miami Heat, the Miami Marlins, and the Miami Dolphins, are just a short drive away.

THE COUNTY

The Broward County government was established under Charter in 1974 as a home rule government. The County has a strong Commission/Administrator form of government. The Board of Broward County Commissioners is composed of nine members, elected every two years for four-year staggered terms. Commissioners are voted to the position by their district in partisan elections. The Mayor and Vice-Mayor are Commission members annually elected by the Commission for one-year terms. The Commission appoints the County Administrator, the County Attorney, the County Auditor, and many other advisory and regulatory board members.

The County Administrator serves as the Chief Executive Officer and manages the County's seven operating departments: Aviation, Environmental Protection & Growth Management, Finance & Administrative Services, Human Services, Port Everglades, Public Works, and Transportation. The County has more than 6,000 employees and eight organized bargaining units. The County's overall budget is \$4.8 billion with a General Fund of \$1.3 billion.

PORT EVERGLADES

Located in the heart of Greater Fort Lauderdale and the City of Hollywood, FL, Port Everglades is the number three cruise port in the world. It is the number one, container port for exports in the state of Florida. Port Everglades is also the number one U.S.

DIRECTOR, PORT EVERGLADES

Broward County, FL

gateway for trade with Latin America and number four port in the U.S. for Foreign-Trade Zone exports, and is South Florida's main seaport for receiving petroleum products including, gasoline and jet fuel.

The Port Everglades Department is a self-supporting Enterprise Fund of Broward County government. It does not rely on local tax dollars for operations or capital improvements. The total value of economic activity at Port Everglades is approximately \$33.9 billion. And, more than 231,000 Florida jobs are impacted by the Port generating \$9.4 billion in wages, including 13,127 people who work for companies that provide direct services to Port Everglades.

The mission statement of the Port is: "Port Everglades is Florida's powerhouse global gateway. A respected leader in trade, travel and financial stability, we create economic and social value by working in partnership with world-class clients. We achieve advancements focusing on efficient facilities, trade and cruise expansion, jobs growth, safety, security and environmental stewardship for our customers, stakeholders and community."

The Port's total operating revenue for FY18 was \$167.9 million. For more information on Port Everglades, please visit: <http://www.porteverglades.net/about-us/>.

THE POSITION

Broward County is seeking to fill the position of **Director of Port Everglades**. This position assumes the management of all administrative and operational duties of the Port and reports directly to the Broward County Administrator. This position oversees and directs the activities of subordinate staff as well as the planning, scheduling and coordination of departmental activities. The development of policies, procedures and priorities in order to meet established County goals is also a primary responsibility. Equally important, is the oversight of the development, implementation and maintenance of strategic, fiscal and capital improvements for the Port along with the preparation of operating and capital budgets and associated reporting.

The Port Director is responsible for negotiating agreements with existing and new users of the Port, including Port Facilities. The Port Director will represent the Port's interests before local, state and federal agencies and representatives. Additionally, the promotion of the Port's vision on a local level before stakeholders, community groups, service organizations and civic committees is an additional aspect of the position.

THE IDEAL CANDIDATE

The Port Director will be someone with extensive experience in managing a large public seaport. He/She will be a seasoned and savvy business professional with the ability to negotiate contracts with full knowledge and awareness of the constant competition in the seaport industry.

The Port Director must be secure working within a government environment and in a climate of total transparency. In addition, the selected candidate should be proficient working with government security regulations and comfortable partnering with local, state and federal agencies.

The Port Director must understand the current markets as well as have the ability to develop a business plan that fits today's model, while being a visionary for what the future is trending towards. This person should be a sound advisor in the future development of the Port's infrastructure. The Port Director should be willing to lead the charge towards innovative initiatives to attract market share and ensure the Port's position as an integral part of Broward County's economy which includes the seaport, airport, convention center and other business enterprises.

Lastly, the Port Director should be experienced working with union leadership as the majority of the employees are represented by a union.

Education, Experience and Certifications

A Bachelor's degree from an accredited college or university, with major course work in public or business administration, international business, transportation administration, or a closely related field is required. A Master's degree in one of these fields is preferred; AND

Ten (10) years of progressively responsible experience in the senior management of seaports, transportation and/or business management or closely related experience is required.

COMPENSATION AND BENEFITS

The annual salary range for this position is \$183,054.14 to \$292,153.68. The starting salary will be based upon the knowledge and experience of the individual selected. The State of Florida does not have a state income tax. The County's benefits include:

- **Florida Retirement System (FRS)** - Employees have the choice of two retirement plans: the traditional pension plan with eight years of vesting or the investment plan with one year of vesting.
- **Deferred Compensation** - The County offers a voluntary 457 plan offered through three providers: ICMA Retirement Corporation, Brighthouse Financial, and Nationwide Retirement Solutions. As an Executive Team Member, if you elect to participate in a County Deferred Compensation Plan, you will receive a deferred compensation match from the County up to a maximum of 4% of your annual salary.
- **Flexible Spending Accounts** - Eligible health expenses and dependent care accounts.
- **Health Savings Accounts** - When you elect either of the High Deductible Health Plans (HDHP) and you and your enrolled spouse/domestic partner (if applicable) complete the County's 2019 Engagement Incentive, Broward County will contribute the full amount of the deductible of the plan you choose for the 2019 plan year.
- **Vacation and Sick Leave** - Leave is accrued biweekly for vacation and sick time; annualized at two weeks of vacation and 12 days of sick time; additionally, 40 hours of job basis leave is granted annually for employees exempt from overtime provisions of the Fair Labor Standards Act.
- **Holidays** - Ten (10) holidays and two (2) personal days.
- **Insurance Coverage** - The County offers a variety of benefit plans that employees can purchase including Health, Dental, Vision, Flexible Spending Accounts, Long Term Disability, and Pre-paid Legal. The County subsidizes enrollment in Health and provides a waiver credit if applicable.
- **Life Insurance** - The County offers \$25,000 of group term life and AD&D Insurance. Employees can purchase additional life insurance for themselves and their dependents and spouse/domestic partner.
- **Additional Benefits** - Credit Union, Employee Development and Personal Income Protection Plans (Allstate).

For additional information on benefits, please visit: www.broward.org/benefits.

HOW TO APPLY

Please apply **on-line as soon as possible** at www.alliancerc.com.

For questions and inquiries, please contact:

David McDonald or Sherrill Uyeda

ALLIANCE RESOURCE CONSULTING LLC

1 Centerpointe Drive, Suite 440

La Palma, CA 90623

Telephone: (562) 901-0769

E-mail: info@alliancerc.com

dmcDonald@alliancerc.com

suyeda@alliancerc.com

An Equal Opportunity/ADA Employer

ALL RESUMES ARE SUBJECT TO DISCLOSURE IN ACCORDANCE WITH THE FLORIDA SUNSHINE LAW.