

ORIGINATION & POWER SUPPLY MANAGER

San Francisco Public Utilities Commission

Power Enterprise





THE POSITION

Under general direction, the 0933 Origination and Power Supply Manager is responsible for developing and managing Integrated Resource Planning efforts; managing the electricity supply portfolio for the Hetch Hetchy Power and CleanPowerSF programs, San Francisco's publicly owned electric utility and community choice aggregator, respectively, ensuring compliance with all related regulatory requirements.

Essential Duties:

- Manage the Integrated Resource Plan (IRP) for both the Hetch Hetchy Power and CleanPowerSF programs. This includes managing staff and consultants to complete the modeling, reports, and presentations to the executive team and commission, and follow through with appropriate regulatory agencies.
- Lead participant for SFPUC Power Enterprise in collaborating with SFPUC Hetch Hetchy Water Operations division to analyze hydroelectric supply availability.
- Manage the supply portfolio, including procurement through long-term energy and capacity product contracts for both the Hetch Hetchy Power and CleanPowerSF programs as described in the Integrated Resource and Growth Plans.
- Ensure compliance with all regulatory requirements related to energy supply for both the Hetch Hetchy Power and CleanPowerSF portfolios, including Resource Adequacy products, Renewable Content, and Reliability products.
- Develop and issue Request for Proposals (RFPs) to procure all products in the supply portfolio. Lead negotiations with energy product suppliers to finalize contracts. Liaise with City attorney, Risk Management, Contracts and other groups as needed to execute contracts.
- Execute short-term Western Systems Power Pool (WSPP) market purchases and sales by obtaining multiple bids, complying with the Energy Trading Risk Management policy, and entering into cost-effective contracts.
- Meet with various energy suppliers to understand market trends and availability of various supplies. Support Distributed Energy Resource Projects section to evaluate new renewable projects including their technical viability.
- Support Risk Management and Business Analysis and Energy Scheduling and Settlements to develop the budget related to energy sales and purchases including energy capacity contracts, and to ensure successful integration of new contracts into scheduling and settlements process.

COMPENSATION

The normal annual salary range is \$139,620 - \$178,230. Appointment above the maximum of the normal range may be considered based on documented and substantiated recruitment and retention issues or exceptional skills. A special approval process is necessary for appointment above the normal salary range.

The City also provides an excellent benefits package, including:

- Retirement – Through the San Francisco Employee Retirement System (SFERS) a defined-benefit retirement is provided under the “2.3% at 62” miscellaneous employees’ formula
- Life Insurance – Life insurance is provided in the amount of \$50,000
- Benefits – Eligible Municipal Executives may enroll themselves and eligible family members in medical, dental, and vision benefits
- Executive Leave and Vacation – Five days of paid executive leave and five ‘floating holidays’ are provided annually. Vacation days are accrued at increasing rates starting with ten days annually in the first five years of continuous service, rising to twenty days annually after completing fifteen years of continuous service
- Legal Holidays – Eleven (11) paid legal holidays per year
- Sick Leave – Thirteen (13) days annually

For additional information regarding benefits, visit: <http://fdhr.org/benefits-overview>

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POWER ENTERPRISE

The Power Enterprise, within the SFPUC, has two separate power programs, Hetch Hetchy Power, San Francisco's Publicly Owned Utility serving 150 MW of retail load, and CleanPowerSF, San Francisco's Community Choice Aggregation program, serving 500MW of retail load. Power Enterprise serves this load with a combination of owned and purchased resources.

SFPUC owns and operates the Hetch Hetchy Water and Power Project, which includes 385 MW hydro-electric power generation in Moccasin, California; solar arrays throughout San Francisco; and biogas cogeneration facilities, which together produce cost-effective energy with a zero-greenhouse gas (GHG-free) emission profile. Both power programs' supply portfolios exceed State minimum renewable content. Power Enterprise provides its retail customers with distributed energy resource programs. In addition to these retail electricity service offerings, Power Enterprise is responsible for San Francisco street and pedestrian lighting.

SAN FRANCISCO PUBLIC UTILITIES COMMISSION

The San Francisco Public Utilities Commission is a department of the City and County of San Francisco that provides retail drinking water and wastewater services to San Francisco, wholesale water to three Bay Area counties, and greenhouse gas-free hydroelectric & solar power to San Francisco's municipal departments and select local residential and business communities through the CleanPowerSF and Hetch Hetchy Power programs.

The SFPUC is comprised of three essential 24/7 service utilities: Water, Wastewater and Power. The mission of the SFPUC is to provide customers with high quality, efficient and reliable water, power, and sewer services in a manner that is inclusive of environmental and community interests, and that sustains the resources entrusted to our care. These functions are supported by the Business Services, Infrastructure and External Affairs bureaus. It has about 2,300 employees working in seven counties with a combined annual operating budget of over \$1 billion.

THE COMMUNITY

San Francisco is the fourth largest city in California with more than 865,000 residents and a daytime population that swells to more than 1.2 million. It is also one of the most culturally diverse and internationally recognized of all American cities; the community is a blend of residents, businesses, and tourists from many ethnic cultures and backgrounds. San Francisco is one of the most ethnically diverse major cities in the United States.

Built on a 49 square-mile peninsula, its unique terrain is bordered on three sides by the Pacific Ocean and the San Francisco Bay. Regionally, San Francisco is often referred to as the economic and cultural hub of the Bay Area because of its vibrant make-up.

THE IDEAL CANDIDATE

The Origination and Power Supply Manager will be a positive, goal-driven, team player with strong ISO/RTO and portfolio management experience. The best qualified candidate will be familiar with California clean energy and reliability requirements, transmission planning and engineering, market trend analysis, financial transactions, risk management, and contract management. The incumbent will be a creative problem solver with a positive outlook, flexible attitude, and excellent communication skills who inspires, grows, and develops talent within the Power Enterprise. This person will also enjoy working in a fast-paced, supportive environment where collegiality, professionalism, teamwork, and an appreciation for fun are valued.

The Leadership Competency Model illustrates what it means to be successful for any leader at the SFPUC, supporting our commitment to organizational excellence. The ideal candidate will have a demonstrated track record and ability to exercise the following competencies which are the most critical to the Origination and Power Supply Manager, Power role:

- **Relationship Management** – Leverages outstanding communication skills to build open, honest, and respectful relationships, developing networks and lasting partnerships across boundaries to maintain strategic relationships and achieve common goals. Engages and works collaboratively with the active unions, diverse neighborhoods, other departments and the PUC's Executive Team
- **Strategic Planning** – Formulates objectives and priorities, implements plans, and allocates resources to achieve the long-term goals of the organization.



- **Business Acumen** - Leverages business concepts, terms, and tools to achieve desired outcomes and develop sound budgets and plans surrounding the financial and operational functions of the organization
- **Change Management** - Provides active and visible sponsorship for change initiatives in order to drive the adoption and usage of new solutions to fully realize organizational benefits and project objectives
- **Accountability** - Inspires trust by acting with integrity, honesty, and fairness. Holds self and others to their roles and responsibilities. Acts as a responsible steward of the resources entrusted to the SFPUC
- **Risk Management** - Identifies, assesses, and mitigates operational, financial, legal, or health and safety risks impacting the organization's achievement of strategic goals and objectives
- **Talent Management** - Builds and develops a highly-skilled workforce based on organizational goals, budget considerations, and staffing needs. Creates succession planning strategies to address an aging workforce
- **Innovation** - Creates a thriving culture in which employees feel both safe and encouraged to explore new ideas and improve existing ones. Voices opinions, remaining open to feedback, diverse perspectives, and embraces opportunities for improvement and change
- **Safety Excellence** - Actively promotes a safety culture of the highest standard by allocating resources, ensuring compliance, and creating policies aligned with industry best practices

Education, Certifications and Experience

Requires possession of a bachelor's degree in engineering, economics, business or a closely related field AND six (6) years of professional work experience in the area of electric utility energy product procurement. This must include at least three (3) years of experience supervising professionals. Additional experience as described above may be substituted for the required degree on a year-for-year basis (up to a maximum of two (2) years). One (1) year is equivalent to thirty (30) semester units/forty-five (45) quarter units.

Desirable Qualifications

Knowledge of CAISO Markets

Knowledge of rules and regulations under NERC, FERC, CPUC and other related oversight programs

Appointment Type:

Exempt - This position is excluded from the competitive Civil Service examination process per Charter Section 10.104.18, and shall serve at the discretion of the Appointing Officer. The duration of the appointment shall not exceed 36 months.

HOW TO APPLY

Apply on-line immediately at www.alliancerc.com. Applications will be screened as they are received. Interviews will be scheduled when a sufficient pool of well-qualified candidates has been identified.

For questions and inquiries, please contact:

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<http://twitter.com/GoAllianceRC>



Alliance Resource Consulting LLC

The City/County of San Francisco encourages women, minorities and persons with disabilities to apply. Applicants will be considered regardless of race, color, creed, national origin, ancestry, sex, marital status, disability, religious or political affiliation, age, sexual orientation, medical condition or pregnancy.